Navien For this condensing tech leader, water is a very hot topic.

Navien is a developer of condensing technology and worldwide producer of items for the plumbing and HVAC sectors. Its flagship residential products are condensing tankless water heaters, boilers and combiboilers. Navien North America (www.navieninc.com) headquarters is in Irvine, Calif. The company's parent, KD Navien, is headquartered in Seoul, Korea, along with its manufacturing plant, which is the world's largest single-boiler facility.

HE CULVER COVE Resort and Conference Center is an 80-unit hotel-condominium complex located near Culver, Ind. Originally, hot water was supplied from three utility rooms, each with six 100-gallon tank-type heaters. Circulating pumps and mixing valves were required to prevent scalding.

Rich West, executive director of Culver Cove, was looking for a more efficient hot water system to reduce energy costs, especially during low demand periods.

West worked with Mike Lambert of Mid-City Supply in Elkhart, Ind., and Clark Boyles of P-M & Associates in Indianapolis. They recommended installation of five cascaded *Navien NPE-240* units for about one-third of the complex—about 24 to 26 "Navien's mission is to provide customers with the ultimate comfortable living environment through energy efficient products by using innovative technology to create a healthier environment for our future generations." Ann Woodard, senior marketing manager, Navien

units of one to three bedrooms each. Lambert and Boyles worked with Jason Richards, owner of A+ Plumbing, Heating, Cooling Inc. in Bremen, Ind., to work out details for sizing, designing and installing the system.

Another huge factor in selecting *Navien NPE* was the internal recirculating pump and buffer tank, which assure an uninterrupted flow of hot water. "We have noticed a decrease in our energy cost from NIPSCO, our local gas supplier—a real dollar savings every month," West remarks. "I also have seen a decrease in our domestic water use."



Well armed. Navien's goal is to efficiently develop energy-saving products for the HVAC and plumbing sectors.

They're an Eco-Leader because...

- Navien partners with other companies to develop ever-more-sustainable versions of its products. Those partnerships have resulted in innovations that expand Navien's product lifespan, reduce its energy consumption and CO₂ emissions, and provide cleaner water—all of which benefit the customer.
- The corporation has expanded its business areas to zone control systems, ventilation systems, home network systems, and various other focuses that provide customers with a more pleasant and greener living environment.
- Recent innovations include its NCB Series, the industry's first residential combi-boiler strong enough to support whole-house heating and hot water supply. It also unveiled *NaviLink*, the industry's first Wi-Fi-enabled temperature control unit for tankless water heaters, combi-boilers and gas-condensing boilers.